EAST END / EADO GROCERY STORE COMMUNITY SURVEY

Prepared as Part of the

EAST END 2017-2020 ECONOMIC DEVELOPMENT STRATEGY

March 2017

Prepared By:



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SURVEY OVERVIEW

A major economic development objective for both the Greater East End Management District (GEEMD) and its counterpart the EaDo District is to attract investment in an existing or new grocery store to better serve the changing neighborhoods east of Downtown Houston. It is likely that such investment will lead to collateral commercial investment and further invigorate the area's housing market.

The GEEMD used the occasion of the 2016-17 update of its 2013 Economic Development Strategic Plan to commission a community survey in support of this objective. The effort received the cooperation of the EaDo District in deployment and publicity.

Survey Research Objective

While much of the East End has grocery stores within physical proximity of neighborhoods, the GEEMD has received considerable feedback from residents that the stores are not satisfying their grocery needs. In addition, the 2nd Ward area and nearby EaDo have no grocery stores and only minimal community / neighborhood retail generally. Thus there has been a perceived need by community residents for new grocery options within the East End / EaDo area.

The survey attempts to document the sentiments of this group of East End / EaDo residents by addressing three elements: their actual grocery shopping habits ("revealed" preference, at least as reported by the survey respondents), their grocery shopping criteria ("stated" preference), and desired changes to the East End / EaDo grocery store landscape (also "stated" preference). If significant findings emerge that the demographic group represented by the respondents would be particularly receptive to new grocery offerings, then the GEEMD, EaDo District and others could use them to support their advocacy for third-party grocery store investment.

Such investment could take the form of an existing East End grocery store owner making physical or merchandising changes to their property, or a developer or grocery store operator creating an entirely new store to serve the East End / EaDo market.

Survey Design and Sampling

The survey used an online questionnaire. The GEEMD and EaDo District staffs distributed the web link to the survey to neighborhood groups and resident-serving organizations. The survey was available in both an English and Spanish version. Printed paper surveys were also made available.

The survey was deployed in mid-February 2017. The response was immediate and voluminous. Over 1,000 respondents took the survey within three days of link distribution. Ultimately, 1,521 respondents began the survey, with roughly 1,200 full completions. This is a sufficient sample size for evaluating the preferences of the East End demographic group represented by the sample.

Respondents concentrated heavily in two ZIP codes, 77003 and 77023, which represent EaDo / 2nd Ward and Eastwood / Idylwood (and other nearby neighborhoods), respectively. Furthermore, respondents skewed above-average income and childless. The end of this report summarizes the demographic information collected from respondents.

It should be noted that only 32 respondents took the Spanish version of the survey, so the respondent sample likely also skewed non-Hispanic compared to the overall and historical population of the East End.

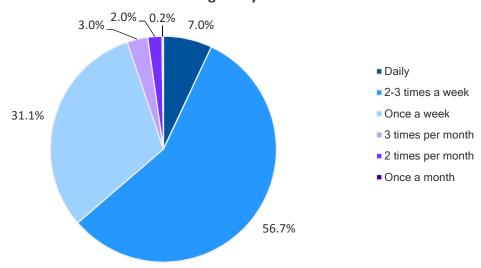


SURVEY RESULTS

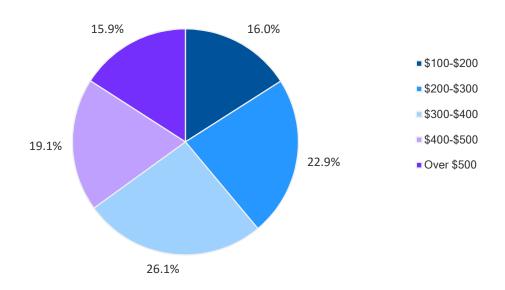
Current Shopping Habits

- The vast majority of respondents visit a grocery store 1 3 times per week, and 61% spend at least \$300 per month.
- Quality of merchandise, cleanliness of the store, and merchandise choice / variety are the most important factors in choosing the respondents' preferred store.

Q1. On average how often do you or someone in your household go to the grocery store?



Q2. What is your average grocery expense per month?

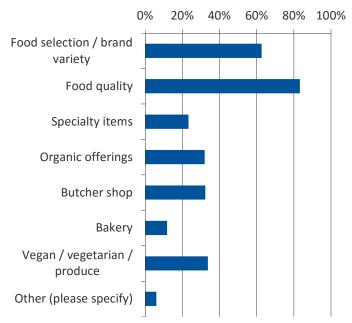




Q3. What are the most important reasons you choose a grocery store? Rank in order of importance.



Q4. What are your most important factors in evaluating the merchandise at a grocery store? Choose up to three factors.





- For over half of respondents, their preferred grocery store is outside the East End.
- The HEB in Montrose (Dunlavy at W. Alabama) is the most popular primary grocery store.

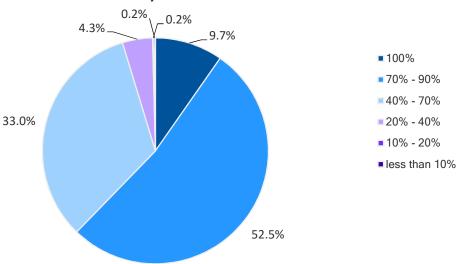
Q5. What grocery store do you frequent most often? What street is it located on?

East End stores	Responses	Share
Fiesta Wayside	49	3.8%
HEB Gulfgate	110	8.6%
Kroger Polk / Cullen	144	11.2%
Sellers Bros. (3 locations)	29	2.3%
Walmart Wayside	40	3.1%
Other identified East End	14	1.1%
TOTAL EAST END	386	30.1%
Popular Stores Outside East End		
Central Market	29	2.3%
HEB Buffalo Speeway	56	4.4%
HEB Montrose (Dunlavy)	311	24.2%
Kroger Studemont	114	8.9%
Kroger Heights and Shepherd (2 possible stores)	18	1.4%
Kroger W Gray	31	2.4%
Kroger Montrose	15	1.2%
Randall's Midtown	35	2.7%
Sprouts Yale St.	33	2.6%
Trader Joe's Shepherd Dr.	21	1.6%
TOTAL POPULAR NON-EAST END	663	51.6%
Other Responses		
Multiple stores named	9	0.7%
All others and non-specific locations	226	17.6%
TOTAL	1,284	100.0%

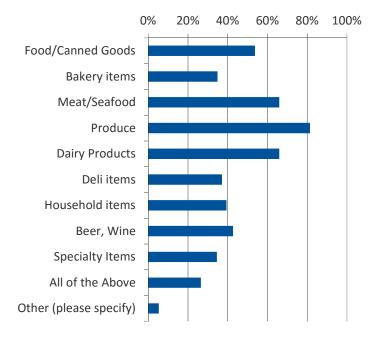


- For most respondents, their primary grocery store very much dominates their grocery spending.
- Non-processed items (produce, meat / seafood, dairy) are the most frequently purchased items.

Q6. What share of your food purchases would you estimate that you make at this store?



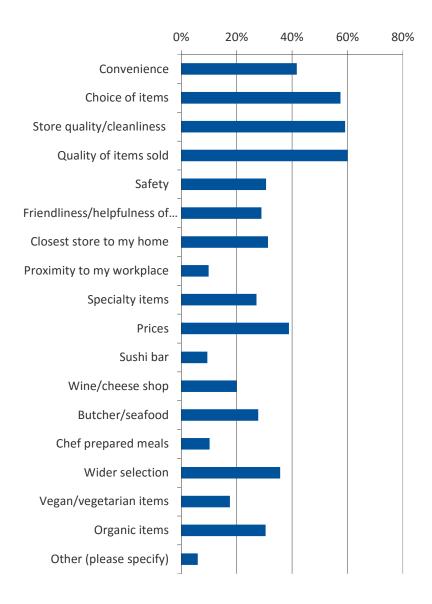
Q7. What products do you purchase most often at this grocer?





 As noted previously, quality of merchandise, store quality / cleanliness, and merchandise choice / variety are the principal factors that led respondents to choose their primary grocery store.

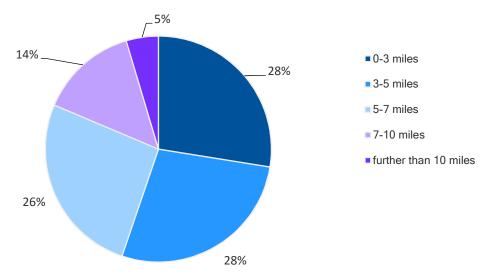
Q8. Why do you choose this grocery most often?





• 73% of respondents travel at least 3 miles to their primary grocery store, a very large distance for an urban core location.

Q9. How far would you estimate that you travel from your home to your most frequent grocer?

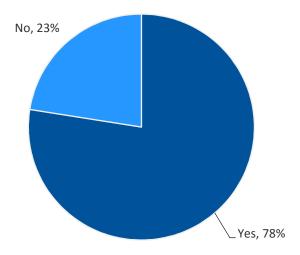




Local Stores not Patronized

- Respondents are eschewing East End grocery stores, most notably the Kroger at Cullen and Polk.
- The same factors that were important for respondents' choosing their primary grocery store are why they skip their local store.

Q10. Is there a grocer that is closer to your home than your primary grocery store that you DO NOT frequent?



Q11 Please enter the name of this store and its location.

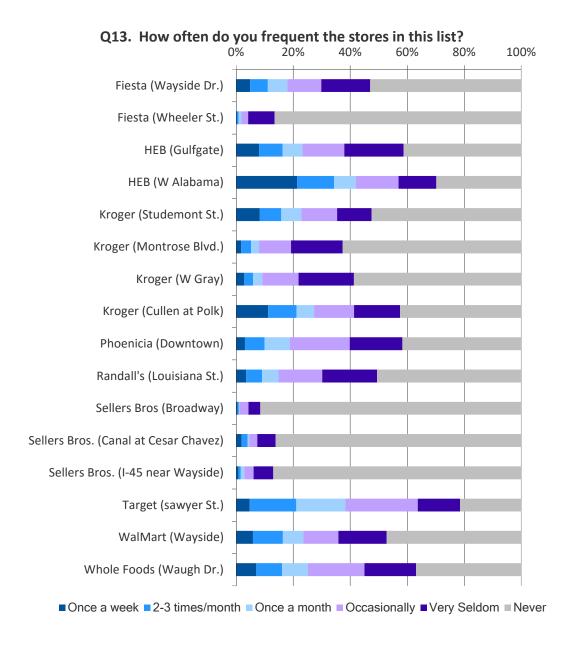
Store Name	Responses	Share
Fiesta Wayside	51	5.3%
HEB Gulfgate	79	8.2%
Kroger Cullen / Polk	500	51.9%
Sellers Bros.	51	5.3%
Randall's Midtown	42	4.4%
Walmart Wayside	45	4.7%
Other stores (not all East End)	196	20.3%
TOTAL	964	100.0%

Q12. Why don't you frequent this grocer?





Local East End stores are often visited very infrequently or not at all.



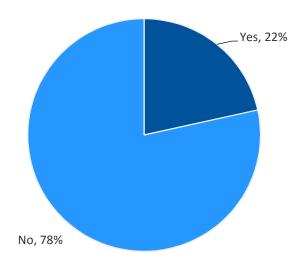
Q14. Are there any other fullsize grocery stores, not included in the above list, you visit at least once a month? Please provide the name and location of the additional store you frequent the most.

Name of Store	Responses	Share
Central Market	48	11.3%
Costco	18	4.2%
HEB Buffalo Speedway	42	9.9%
Sprouts Yale St.	51	12.0%
Trader Joes' Shepherd Dr.	72	17.0%
Whole Foods (various locations)	26	6.1%
All others	167	39.4%
TOTAL	424	100.0%



Most respondents do not patronize East End Hispanic-oriented grocery stores, though for those who
do, they choose a wide variety of such stores.

Q15. Do you shop at smaller hispanic grocery stores in the East End?



Q16. Which smaller Hispanic grocery store do you frequent the most?

Store Name	Location / Street
? Name	Dismuke
??	Polk across from the middle school
99 cents only	Lawndale
Across from middle school	Polk st
ahoro	capital
Bentkes	Canal
Bentke's	Canal St
Bentkys	Canal
botanas americanas	Harrisburg
Canino's Food Market	Airline Drive
carniceria ags	broadway
Carnicería Michoacán	Lawndale
Carnicerias	Telephone or lawndale
chews	76 st.
DJ	Harrisburg
DJ Supermarket	Harrisburg
El ahoro	Capitol
El Ahorro	Capital
el ahorro	capitol
El Ahorro	Capitol
El ahorro	Capitol st
El Ahorro	Capitol St
El ahorro	Capitol/Wayside
El Ahorro	Macario Garcia
El Ahorro	Telephone
El ahorro	Wayside
El Ahorro	Wayside



Store Name Location / Street

El Ahorro Wayside

El Ahorro Wayside/Capitol

Él ahorro Capital /sgt Macario Garcia

El Ahorro , La Michoacana

El Ahorro Supermarket Wayside & Canal

El arro Capitol
El Bolillo S. Wayside
El bolio Wayside
El Hora Wayside
Estrella Harrisburg
Familia Canal
Familia Meat Market Canal

Fiesta 800 S Wayside Dr, Houston, TX 77023

Fiesta Wayside
Fiesta Wayside
FIESTA WAYSIDE

fiesta

Fiesta Fiesta

Fiesta mart Lockwood

Finca tres robles

fista lusiana
Flamingo Canal
Flamingo's Canal street
Flemingo Market Canal st

Foodarama Old Galveston Road

Canal Grocery Hacienda Canal Canal St. La Casita La familia Canal street La Familia Canal/St Charles La Familia Navigation

La Familia Canal & St. Charles

La Familia Meat Market 2440 canal

La Familia Meat Market 2440 Canal St, Houston, TX 77003

La Familia Meat Market Canal

La Familia Meat Market N. St. Charles

La Familia Meat Market Canal La familia meat market Canal

La Familia, El Ahorro, La Michoacana

La Famimilia Canal
La Michoacá Polk
La Michoacán Lawndale



Store Name Location / Street

La Michoacán Lawndale La Michoacán Lawndale La Michoacán Wayside st La Michoacana 7061 Lawndale St Canal and Wayside La Michoacana

Canal and Wayside LA MICHOACANA **LAWNDALE** La michoacana Lawndale Lawndale La Michoacana La Michoacana Lawndale

La Michoacana Lawndale & 75th Street La Michoacana Lawndale @ 75th LA michoacana Lawndale st

La Michoacana Lawndale/Telephone S. 75th and Lawndale La michoacana

la michoacana shaver Wayside La michoacana La Michoacana Wayside Dr. La Michoacana Wayside/Canal

La Michoacana La Michoacana La Michoacana La Michoacana

LA MICHOACANA

La Michoacana

Wayside La Michoacána La Michoacana 7071 Lawndale

La michoacana

Lawndale and 75th La Michoacana La Michoacana Market Lawndale & 75th La Michoacana Meat Market 6805 Avenue F La michoacana meat market 6805 Avenue F

La michoacana meat market 6805 Avenue F, Houston, TX 77011

Canal St. La Michoacana Meat Market La Michoacana Meat Market Lawndale La Michoacana Meat Market Polk la michoacana Meat mkt wayside st La michoacana, Normady st.

La Michoacana, El Ahorro,

La Michocana Lawndale La Michocana Polk

75th/Lawndale La Michocana Meat Market LA MICHROCANA FREEPORT ST La reyena McKinney La Reynera McKinney St

Polk Matamoras Matamores Polk

MATAMOROS 4953 POLK 77023

Matamoros Capitol



Polk

Polk / elm

Canal St

Store Name	Location / Street
------------	-------------------

Polk Matamoros Matamoros Polk Polk Matamoros Matamoros Polk Polk Matamoros Matamoros Polk Matamoros Polk polk st Matamoros Matamoros **Polk Street** matamoros polk Matamoros Polk Matamoros Polk Matamoros Polk Polk Matamoros Matamoros Polk Polk Matamoros

Matamoros Meat Market 4953 Polk St, Houston, TX 77023

Matamoros Meat Market Elm St

Matamoros Meat Market Polk

Matamoros Meat Market polk & altic

Matamoros Meat Market Polk at Elm (tacos made to order, fruits, veggies, some

groceries)

Meat market

Matamoros

Matamoros

Matamoros meat market Polk street

Matamoros meat market

Polk st Meat market meat market Aguascalientes **Broadway** Mi Familia Canal Michelle Tienda Little york Michiocana Lawndale Michiocana meat market Lawndale Michoacan Canal Michoacan Lawndale Michoacan Lawndale Lawndale @ 75th Michoacan

Michoacan Wayside
Michoacán Lawndale
Michoacán Lawndale

Michoacán and el bollilio

Michoacana 75th and Lawndale

michoacana aldates Michoacana Canal

Michoacana Canal @ Wayside

Michoacana Lawndale Michoacana Lawndale Michoacana Lawndale



Store Name Location / Street

michoacana Lawndale

Michoacana Lawndale and 75th

Michoacana Lockwood
Michoacana Polk
Michoacana Shepherd
Michoacana Unknown
Michoacana Wayside
Michoacana Wayside
Michoacána Wayside

Michoacana Corner of canal and St charles

Michoacana Wayside
Michoacana WAYSIDE
Michoacána Lawndale
Michoacána Lawndale

Michoacana Meat Market 6805 Avenue F, Houston, TX 77011

michoacana, el ahorro wayside
Michocan ...
Michocan Lawndale

Michocana Canal LAWNDALE michocana wayside

Michocana

Michocana Meat Market

Michocano

Michoecana

Michoecana

Michoecana

Michoecana

Mayside

Lawndale/75th

moreliana

Broadway

NA Harrisburg and Eastwood

Panaderia La Imperial (for breads and baked goods)

Panchos

Panchos

Griggs

Panchos

Griggs

Griggs

Seller Bros 601 N 67th St, Houston, TX 77011

Seller Bros. Canal St. Houston, TX

Seller Brothers
Seller brothers
Canal
Sellers
Cesar Chavez
Sellers
Cesar Chavez
Sellers Canal
Sellers brothers
Canal

Sellers brothers

Seller's Brothers

Shermans

Canal St
Sherman St

Shew's (not hispanic owned, but in the community for decades) 75th

Taqueria DJ Harrisburg

the one on polk and dumble

Todo Market Evergreen
Todo Market Evergreen

Todo mart

Various Various

Wayside and Center

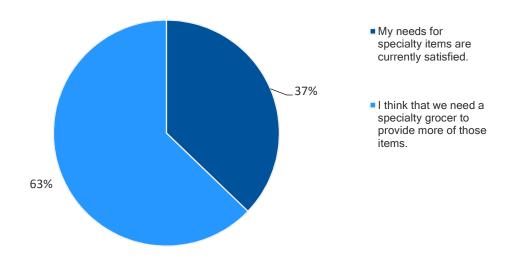


Specialty Grocery Preferences

A descriptive section in the survey detailed the concept of specialty grocery stores as distinct from general grocery stores.

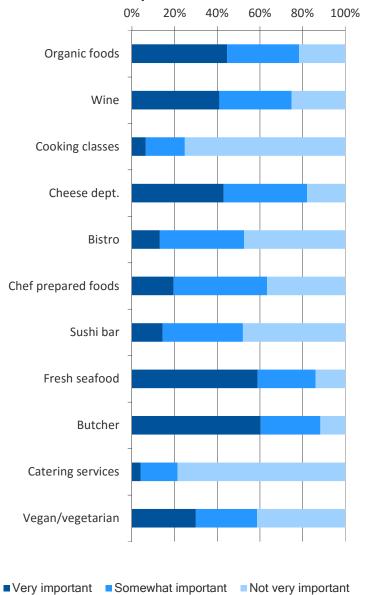
- A majority of the respondents would like to see a specialty grocer to provide items that are not being satisfactorily provided at their primary grocer.
- Seafood and butchery items are the most requested merchandise or services that would be sought at a specialty grocer.
- Over half of respondents already shop at specialty grocery stores, with Central Market, Phoenicia, and Whole Foods among the most popular.
- 55% of respondents visit a specialty grocer at least 3 times per month. 81% travel at least 3 miles to visit one.

Q17. New grocery stores offer many of the specialty items described above. Which of the following statements best describes your satisfaction with the offerings of such items at your current grocery store(s)?



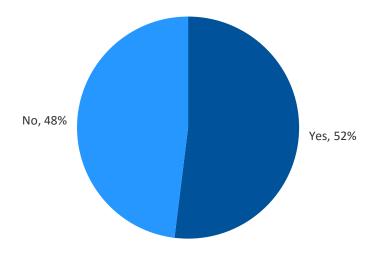


Q18. Rank the following specialty items/services by order of importance to you and your household.





Q19. Do you currently shop at a specialty grocery store?

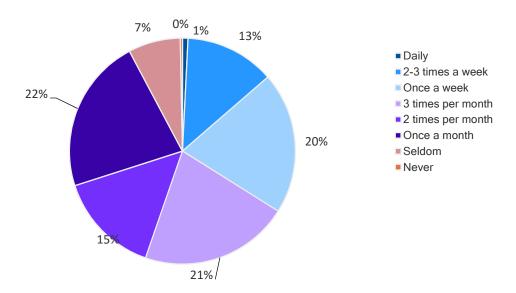


Q20. Please provide the name and location of the primary specialty grocery store you visit.

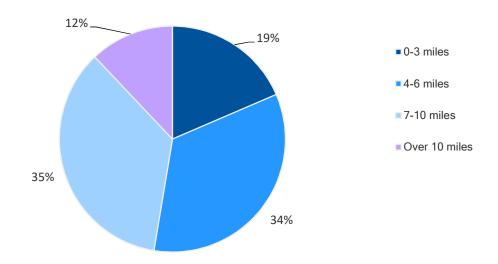
Name of Store	Responses	Share
Central Market	92	15.5%
HEB Montrose (Dunlavy)	40	6.8%
Phoenicia	108	18.2%
Spec's	20	3.4%
Sprouts (Yale St.)	34	5.7%
Trader Joe's (Shepherd Dr.)	31	5.2%
Whole Foods (various)	140	23.6%
All others	127	21.5%
TOTAL	592	100.0%



Q21. How often do you shop at a specialty grocery store?



Q22. How far do you travel from your home to a specialty grocery?





Most Requested Grocer

The survey contained a question asking respondents about their most desired grocery store for the East End.

- HEB was the most popular desired store, having been mentioned in approximately 650 responses.
- 88% of respondents would shop at this store at least weekly.
- 62% would spend at least \$400 per month.

Q23. If you could request one grocer to be located in the East End/EaDo area, what would it be?

Aldi Costco ??? Aldi 99 Ranch Aldi A better HEB aldi A better H-E-B - the one at Gulfgate is awful Aldi A better HEB Similar to W. Alabama location Aldi A better HEB than the gulgate Aldi A better Kroger Aldi A better Kroger aldi

a better krogers Aldi Grocery Store

A big ful size Kroger or HEB Aldin

A bigger Kroger an HEB store that's clean & carries a wide variety of A closer HEB fresh fruits & vegetables as well as specialty items

A decent Kroger An upscale HEB

A fiesta with the variety as the one in wheeler, and Any

with a sushi bar Any associated with InstaCart or delivery

a Flagship Krogers any cleaner store with more options Kroger or H-E-B
A full size HEB or Kroger. Any top tier or signature store from a local company,

A good HEB nothing too fancy will work.

A good HEB (W Alabama level) beamer
A high end Kroger or HEB Beer

A high quality Kroger or HEB - the current HEB and Better Kroger or HEB

Kroger are terrible compared to Montrose Big heb
A more modern Kroger Bigger Kroger

A new HEB Central Market Central Market A new HEB like the Montrose one A nice HEB Central market A NICE HEB - NOT Joe Vs, nothing too expensive like Central market Central Market either Central Market A nice Kroger, not the "wrong side of the tracks" Central Market version that we currently have. Central Market A nicer HEB Central Market

A nicer HEB

A nicer Kroger

Central Market

Central Market

Central market

Central market

A specialty Kroger Central Market
A store that has everything where I would not have
to go to different grocery stores to get the items I
want. Central market
Central market

A Target. The nearest one is in Heights

Central Market

AIDO

Central Market



Central Market H.E.B Central Market H.e.b H.E.B. Central market Central Market H.E.B. Central Market H.e.b. Central Market HaeB Central market happy with kroger central market Harrisburg Central Market Harrisburg Harrisburg between Lockwood & Sampson Central Market Central Market Central market Heb Central Market Heb Central Market HEB **CENTRAL MARKET** HEB Central market HEB HEB Central Market or new HEB Heb Central Market, Trader Joe's or Whole Foods HEB Central Market/HEB - a nice one HEB Central Market/Whole Foods HEB Cermak HEB Clean up the Krogers, for something new an HEB **HEB** Clinton Dr HEB costco Heb Costco HEB Costco HEB Costco / Hmart / Ranch 99 HEB Cullen @ Polk HEB demographics would make this not feasible Heb don't know **HEB** Downtown HEB Eado Heb East "End by I45 Heb Eastwood near Cullen HEB fiesta **HEB** Fiesta Heb **Fiesta** HEB Fiesta HEB fiesta HEB Fiesta HEB Flagship HEB Heb Flagship Kroger HEB Flagship Kroger or HEB HEB Full service HEB Heb Good kroger HEB HEB HEB HEB Heb h e b HEB H E.B. Heb



	7 - 7 7
НЕВ	НЕВ
HEB	HEB
HEB	HEB



	- / / -
HEB	HEB
Heb	HEB
HEB	HEB
Heb	HEB



	- / / -
НЕВ	НЕВ
HEB	HEB
	HEB
HEB	
HEB	HEB



	- / / -
HEB	HEB
HEB	HEB
HEB	Heb
HEB	H-E-B



HEB	HEB / Central Market
HEB	HEB /Kroger
Heb	HEB and central market
HEB	HEB because I prefer HEB
Heb	HEB central market
HEB	HEB Central Market
HEB	HEB Central Market
HEB	HEB HEB HEB HEB
HEB	HEB like in Montrose
HEB	
	HEB like ones in Galleria or Memorial City Area
HEB	HEB like the Montrose one
HEB	HEB like the one in Montrose
Heb	HEB like the one on Dunlavy/W. Alabama
HEB	H-E-B like the one on w Alabama
HEB	HEB Marketplace
HEB	HEB or a nicer Fiesta Mart
HEB	HEB or Central Market
HEB	HEB or Central Market
HEB	HEB or Central Market
Heb	HEB or HEB Central Market
Heb	HEB or Kroger
Heb	HEB or Kroger signature
HEB	Heb or other small fresh food stand
HEB	HEB or Signature Kroger
HEB	HEB or Sprouts
HEB	HEB or Sprouts
HEB	HEB or Trader Joe's
Heb	HEB or Trader Joe's
HEB	HEB Pantry
HEB	HEB plus
HEB	HEB Plus or 99 Ranch
HEB	HEB Plus, Kroger Select, Sams, Target,
HEB	HEB signature store
H-E-B	Heb signiture
H-E-B	HEB similar to W Alabama or Buffalo Market
H-E-B	HEB WHOLE FOODs
n-с-в H-E-B	HEB with better selection, more speciality items
H-E-B	HEB 😇
H-E-B	HEB!
HEB - Central Market	HEB!
HEB - WAlabama	HEB!!
HEB!!!	HEB!!!!!!
H-E-B (A similar design to their Buffalo Speedway	HEB!!!!!!!
store - not enormous like the Gulfgate location)	HEB\$400-500
HEB (not the Tienda version) or Kroger	HEB, but only if it is a quality HEB like the one on
HEB (the nice, big kind not the one they put in poor	Dunlavy
neighborhoods)	HEB, or a (much) better Kroger
HEB / Central Market	



Heb. But not the ghetto pantry one that was on	Kroger
Harrisburg	Kroger
HEB/Central Market	Kroger
HEB/central market	Kroger
HEB/Central Market	Kroger
Heb/Central market/trader joes	Kroger
HEB/Large Kroger. Bigger than the one on Polk	Kroger
HEB\Central Market	Kroger
Heb-super	Kroger
High scale HEB	Kroger
I like Kroger. But the one on Polk has such limited	Kroger
selection.	KROGER
I want HEB Montrose transplanted to Kroger on Polk	Kroger
I wish the existing grocery stores were cleaner and	Kroger
better run with same selection and quality	Kroger
elsewhere in the cityI'm looking at you H EB and	Kroger
Kroger	Kroger
I'm fine with Kroger on Polk	Kroger
IN THE OLD FINGERS FURNITURE STORE OFF I45 &	Kroger
CULLEN	Kroger
It could acutally be on Polk where to the Kroger is	Kroger
located.	Kroger
Joe v	Kroger
Joe V	Kroger
Joe v's	Kroger
Joe vs	Kroger
Joe V's Smart Shop	Kroger
Joes V's	Kroger
JoeV's	Kroger (a cleaner and better stocked one than the
Just any grocery store	current Kroger on Cullen)
Keoger Super Store	Kroger (a newer, nicer one)
Kriger	KROGER a better one!
Krogee	Kroger Fresh Market
Kroger	Kroger full size
Kroger	Kroger of HEB
Kroger	Kroger or HEB.
Kroger	kroger or whole foods
Kroger	Kroger Signature



Randall's

Randall's

Kroger Signature (rebuild Polk St location) Polk

Kroger signature store Polk and Delano

Polk near 8th wonder or dowling **Kroger Signature Store**

Publix Kroger signature store **Kroger Signature Store** Randalls

Kroger Specialty Store and/or Central Market/Whole Randalls

Randalls Foods Kroger upscaled Randalls Kroger with gas Randalls

Kroger would work if they'd upgrade to Signature, Randalls Randalls Krogers Randalls Krogers Randalls Randalls Krogers Randall's Krogers **Krogers** Randall's Kroger's Randall's

Kroger's **Krogers** Randall's KROGERS ON WEST GRAY Randall's

Krogers Signature Randalls Flagship

Large updated Kroger Randallstown or Fiesta type store

Local owned or HEB that fits our needs **RANDALS** magnolia Randals

magnolia Rice Epicurean Magnolia Park Sam's Seller Mckinney & Sampson area or Navigation &

seller bros Lockwood Sellers Meat market Mi Tienda sellers brothers

N/a Shopping center on corner of Wayside and 45

n/a Signature flagship Kroger

NA signature HEB Na Signature Kroger Near BBVA Signature Kroger Near the stadium Signature Kroger **New HEB** Signature Kroger

Nice heb or central mkt Signature Kroger Nicer HEB Signature Kroger Nicer kroger Signature Kroger Signature Kroger no Signature Kroger

No preference Signature Kroger

No Tienda r HEB SPOUTS OR A MODERN HEB THAT DOESN'T CATER

TO JUST HISPANIC FOODS None

Spouts or some organic type like Whole Foods None

not sure **Sprouts** On I 45 feeder **Sprouts** One with a large selection of local items, and fair **Sprouts** trade + attention to fair wages. **Sprouts** phoenicia **Sprouts** Phonecian **Sprouts**



Kroger's or HEB

Sprouts	Trader Joes
Sprouts	Trader joes
Sprouts Farmers Market	Trader Joes
Sprouts or HEB	Trader Joes
Sprouts or Trader Joes	Trader Joes
sprouts, decent kroger, decent heb	trader joes
Sprouts/HEB/Trader Joes	Trader Joes
Super Target	Trader joes
Super target	Trader Joes
Target	Trader Joes
Target	Trader Joes
Target	Trader Joes
Target	Trader Joes
Target	Trader Joes
Target	Trader Joe's
Trader Joe	Trader Joe's
Trader Joes	Trader Joe's
Trader Joes	Trader Joe's
trader joes	Trader Joe's



Trader Joe's Whole food Trader Joe's Whole Food Market Trader Joe's whole foods Whole Foods Trader Joe's Trader Joe's Whole Foods Trader Joe's Whole foods Trader Joe's Whole foods Trader Joe's Whole Foods **Trader Joes** whole foods Trader joes Whole Foods **Trader Joes** Whole Foods Trader Joe's Whole Foods Whole Foods Trader Joe's Trader Joe's Whole Foods Trader Joe's Whole Foods Trader Joe's Whole foods Trader Joe's Whole Foods Whole Foods Trader Joe's Trader Joe's or a better Kroger Whole foods Trader Joes or a good HEB Whole Foods Trader Joe's or a nice HEB Whole Foods Trader Joe's or Whole Foods Whole Foods Trader Joe's or whole foods Whole Foods Trader Joes! Whole Foods Trader Joes!!!!!!!!!!!!!! Whole Foods Trader Jos Whole Foods Trader's joe Whole Foods Trader's Joe Whole Foods **Traders Joes** Whole Foods Updated HEB with more variety 45 location Whole Foods **Upgraded Kroger** Whole Foods **Upscale HEB** Whole Foods Walmart Whole Foods Walmart Neighborhood Store Whole Foods Whole Foods wayside Whole food Whole Foods



Whole foods 365 Whole Foods Whole Foods Market Whole Foods Whole Foods o HEB más grande con carnicería mejor Whole foods Whole Foods or a better Krogers Whole Foods Whole Foods or a store offering more quality organic Whole Foods products Whole Foods Whole Foods or Central Market Whole Foods Whole Foods or HEB Whole Foods Whole Foods or HEB Whole Foods Whole Foods or Trader Joes Whole Foods or Trader Joes Whole Foods Whole Foods Whole Foods, followed by HEB Whole Foods Whole Foods, Trader Joe's, Sprouts Whole Foods Whole Foods/HEB Plus

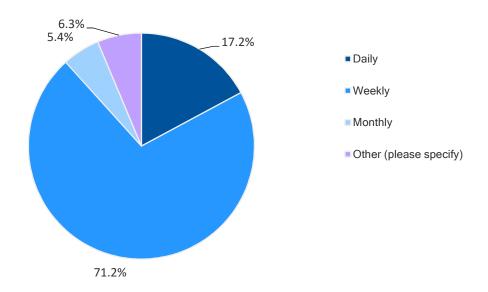
Wholefoods



Whole Foods

Whole Foods

Q24. How often would you shop at this store?



Q25. Approximately how much would you spend PER MONTH at this store?



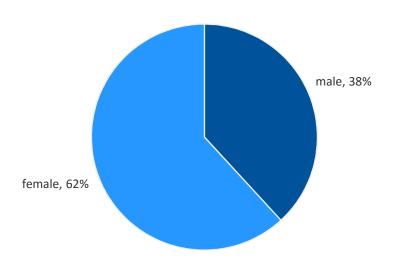


Demographics of Respondents

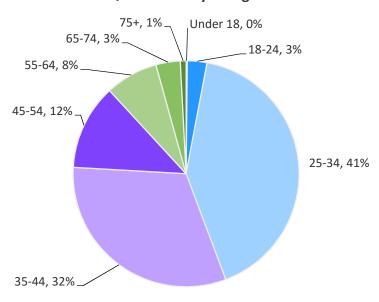
The remaining questions asked respondents about their demographic characteristics. The results show that the survey sample was focused on a segment of the East End / EaDo population that tends to be more affluent than has been historically typical of the East End population.

- 73% are between the ages of 25 and 44.
- Over half are married, and over two-thirds have childless households.
- Over two-thirds have annual household incomes of at least \$75,000.

Q26. What is your gender?

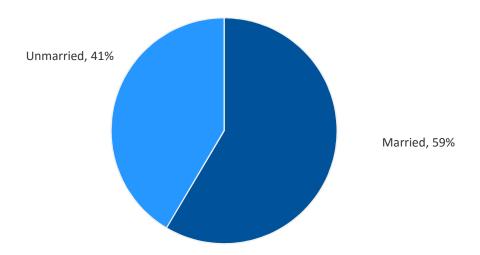


Q27. What is your age?

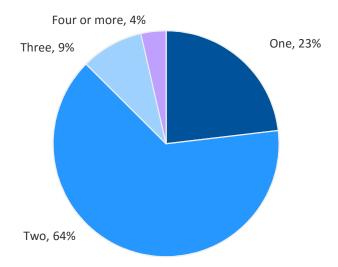




Q28. Are you married or unmarried?

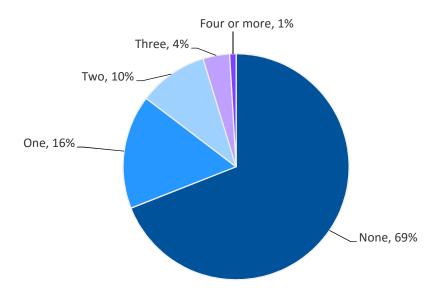


Q29. How many adults over age 18 live in your household?

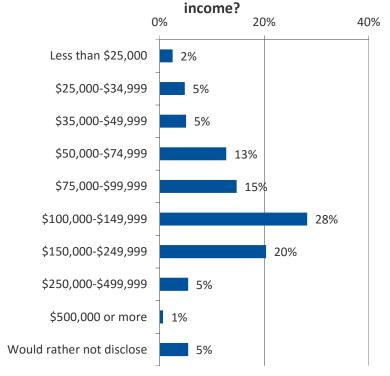




Q30. How many children under age 18 live in your household?

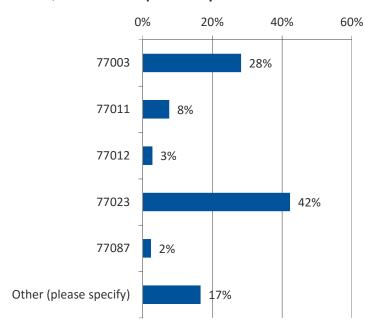


Q31. Which one of the following broad categories approximates your total household





Q32. In what zip code is your residence?



Q33. Do you own or rent your residence?

